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# Plain & Valley

Covering Southeast Saskatchewan and Southwest Manitoba



The sign went up on the new Mazergroup building in Moosomin on Thursday, May 31 in preparation for the opening on Friday, June 1.

## Mazergroup now open in new building NAPA auto parts store will open Monday, June 18

BY KEVIN WEEDMARK

Mazergroup Moosomin is now open in its new location facing the Trans-Canada Highway. Mazergroup opened at the new location on Monday, June 1.

Mazergroup CEO Bob Mazer said he's happy to be moving his business into the new, much larger location on the north service road, facing the Trans-Canada Highway.

In an interview with the World-Spectator, Mazer said the company was limited by the size of the previous building, and the new location facing Highway 1 instead of Highway 8 is also an improvement.

"We could not grow our business with 10,000 square feet," he said. "We couldn't compete with the two big players in town—Deere and Case IH with 10,000 square feet.

"When we started looking at the cost of putting additions on and looking at the property available, it became clear that adding on wasn't the best solution.

"We decided if we were going to spend the money on 10,000 square feet of expansion and develop another three or four acres, why not get right on the Number 1 Highway.

"We were able to get some land on the highway. Then the question was how big do we build.

"We started looking at 16,000 to 20,000 square feet and we ended up building about 24,000 square feet.

"We thought if we're going to do it, we're going to do it right the first time. We know the market is large enough to support that facility. We get all the industry numbers and the same amount of new



equipment is sold out of Moosomin as out of Brandon."

He said Moosomin is a strong market for farm equipment because of its location.

"It's a long way to Regina from Moosomin, and it's a pretty good hop to Brandon," he said. "Redvers has a Deere store, Storthoaks has a Case store, and to the north you would have to go to Yorkton, so there's a big circle around Moosomin.

"The nice thing about Moosomin is it's a very diverse farming community. There are lots of cattle people to the northwest there, there are big grain farmers, there is every kind of agriculturalist you can imagine in that trade area."

Mazer said he's confident Mazergroup will be able to get a larger piece of the ag sales pie in Moosomin with a larger facility.

"We feel confident that we can compete in the marketplace," he said.

"It's our job now to work away at it and

find those folks who might consider trying us. We have an unbelievably good combine. Almost half of our business in Mazergroup is combines. We have two combines, a conventional combine and a rotary combine. We feel confident that we will be able to capture enough of the market to justify the building."

Overall, Mazer says he's happy with the way the new building has come together.

"It's a great location, we worked hard at it, it cost a lot of money, but we have a great facility and we have 15 acres there, of which we've developed seven acres, so we've the room to maneuver if we want to expand further than that."

### NAPA store

The new building will include a NAPA Auto Parts store, which will be operational as of Monday, June 18.

"We started off trying that at Roblin about six years ago," explains Mazer. "We purchased a building at Neepawa and built in a NAPA store there.

"The Moosomin building is very similar to Neepawa, and very similar in the way it's set up, with a separate entrance for NAPA." The auto parts store is about 3,500 square feet.

Mazer said he's looking forward to seeing the NAPA store get up and running.

"We were able to hire a person with a NAPA background from another location," he said. "NAPA has quite a system. They access all of the registrations in an area and they know just what to stock from brake shoes to windshield wipers."

He said having the NAPA store as part of the dealership will help with weekend staffing.

"The nice part of having NAPA in an ag store is that farmers work on weekends, so you have to have staff on on Saturday and Sunday, particularly during seeding and harvest," he said. "This allows us to have four, five, maybe six people instead of two, so they don't have to work every single weekend."

### Staff has grown

Mazergroup has added to its sales and parts staff in the new building and plans to add additional staff.

"The service could be an additional four to six people," said Mazer.

There is a grand opening slated for July 18 for Mazergroup Moosomin.

The former Mazergroup building will be the home of Moosomin Chrysler Dodge.

# Town of Moosomin



## Strength In Diversity

**Diverse Population • Diversified Economy • Boundless Opportunities**

The town of Moosomin is a progressive community of 3,300 people in southeast Saskatchewan. Moosomin is surrounded by rich farmland, oil, and potash mining industries which help make our economy vibrant.

Moosomin offers a wide variety of business and professional services and has a strong Chamber of Commerce. The town's economic development committee aims to develop local entrepreneurs as well as recruit outside businesses to locate in our community.

The town has a **tax incentive program** providing a **year free of taxes** on **new construction valued at \$150,000 and over.**

Our recreation facilities are second to none! We have city grade facilities available in a small town. We offer a full selection of recreation including football, minor ball, hockey, soccer, dance, gymnastics, figure skating and more. The new PotashCorp Sportsplex offers indoor activities from sports simulators to glow bowling, and the new Tim Hortons Outdoor Eventplex offers a wide range of outdoor events including a weekly Farmers' Market starting June 28.

For visitors we offer three new hotels perfect for hosting sports teams or conferences, a museum, rodeo, and Moosomin Regional Park, which hosts an annual fireworks competition, camping, boating and fishing in the summer, and ice fishing in the winter.

**"This is the place to do business in Saskatchewan."**

—Josef Tesar, Owner of Motel 6

**"It's a good place to build and develop a dealership."**

—Bob Mazer, MazerGroup

**"Moosomin is a central point . . . that's where you want to be."**

—Ron Kaban, vehicle dealership owner

## Premium Residential Lots Available

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- **Located at the centre of three vital industries: oil, potash & agriculture.**
- **Commercial development land available.**
- **Billions of dollars of new investment within 20 miles.**

## New businesses coming soon

- **New Chrysler Dodge Dealership**
- **New SaskPower building**
- **New IJACK manufacturing plant**
- **Banister Pipelines field office**
- **Prairie Sky Cannabis**

## New and expanded businesses in recent years

- **25,000 square foot MazerGroup Dealership**
- **NAPA Auto Parts dealership**
- **25,000 square foot Co-op Home Centre**
- **Canalta Hotel**
- **Motel 6**
- **Best Western Plus Motel**
- **Pipestone Villas Phase I and II**
- **Eastgate Business Park**
- **Sharpe's Soil Services expanded fertilizer plant**
- **Parrish and Heimbecker fertilizer facility**
- **Flaman Sales and Rentals**
- **TJ's Pizza**
- **Tim Hortons**
- **A & W**
- **Subway Restaurant and Strip Mall**
- **New Celebration Ford Dealership**
- **Zaylies Furniture and Appliances**

[www.moosomin.com](http://www.moosomin.com)

**Town of Moosomin**  
306-435-2988  
twm.moosomin@sasktel.net  
Larry Tomlinson, Mayor  
Paul Listrom, CAO



**Moosomin Chamber of Commerce**  
306-435-2445  
Kevin Weedmark, Secretary  
Janelle Davidson, Treasurer



Plain & Valley  
DEVELOPMENT ISSUE



Kevin Weedmark photo

**Growing Communities**

Communities across southeast Saskatchewan and southwest Manitoba have been growing, and have much more potential. The town of Moosomin, above, is leading the region in growth, according to the 2016 census, growing at 10.4 per cent.

**Lots of development potential in SE Sask, SW Man**

With oil, potash, pipelines, manufacturing, and a solid agricultural base, there is a lot of development potential the Moosomin area.

Drilling is starting to pick up across the region, but the potential of the Bakken formation is just beginning to be tapped.

The Petroleum Services Association of Canada is forecasting 2,840 new wells will be drilled in Saskatchewan this year, up from a forecast of 2,670 new wells forecast for last year.

Manitoba is forecasted to see 255 wells or a jump of 25 in well count for 2018 from the initial forecast for this year.

The Bakken formation in southeast Saskatchewan is estimated to hold 1.4 billion barrels of marketable crude oil and 2.9 trillion cubic feet of natural gas, according to Canada's National Energy Board in a report.

Crude has been produced from conventional reservoirs in Saskatchewan since the mid-1950s, but over the past decade the oil industry has shifted toward unlocking shale oil and gas using unconventional horizontal drilling and multi-stage fracking techniques. The joint assessment by the NEB, the Canadian oil and gas industry regulator,

and Saskatchewan's ministry of economy is one of the first attempts to assess the potential of the Bakken formation in Saskatchewan.

Potash expansion continues in the area. PotashCorp Rocanville has completed its \$3 billion expansion and Mosaic Esterhazy is in the midst of a multi-billion dollar expansion with its K3 potash project.

Both of these projects are adding solid, long-term jobs to the local economy. Nutrien and Mosaic between them directly employ about 2,000 people at their Rocanville and Esterhazy operations—about 1,270 at Mosaic and 750 at Nutrien.

The \$7.5 billion Line 3 replacement project along the Enbridge right-of-way has been approved. Work will start on the part of the project in eastern Saskatchewan and across Manitoba in August 2018.

Manufacturing is also an important part of the local economy, from Vaderstad at Langbank to Bridgeview Manufacturing at Gerald, to IJACK Technologies which is planning a new assembly plant at Moosomin.

Many communities in the area are growing as a result of these industries, and there is a lot more growth potential on the horizon.

**In Moosomin:**

**Town, RM offer incentives for commercial construction**

The town of Moosomin is offering tax incentives for new commercial construction for the next three years.

The new policy came into effect in 2017.

Under the policy, new commercial building construction, and additions to commercial buildings with a building permit value of \$150,000 or more, will have all property taxes on the value of the new building or the addition cancelled for the first year the building is complete.

The proposal for the tax incentive came from the town's

economic development committee. The committee is chaired by Councillors Ron Fisk and Jason Miller, and includes some community members

Councillor Ron Fisk said he believes the tax incentive will be a valuable tool for attracting businesses to the community.

"Having an incentive available for commercial development is a way to help offset the high cost of construction that a new business is faced with by not having to

pay property tax in their first full year of operation," said Councillor Ron Fisk when the incentive was introduced.

"It also is a way the town can show a new business how much we want them here without spending tax dollars. It delays collecting taxes for one year from the new or expanding business."

For new construction in the RM of Moosomin, new construction qualifies for a one, two, or three years tax abatement depending on the assessment of the building.



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Plain & Valley  
**DEVELOPMENT ISSUE**

**Construction starts on Dodge dealership, site prep work on Ijack assembly plant:  
New businesses coming to Moosomin**

Moosomin continues to grow. The latest new business to open its doors is the new Mazergroup dealership, and the completion of Mazergroup cleared the way for construction to begin on Moosomin's new Dodge dealership.

Mazergroup opened its new 25,000-square-foot building in Moosomin June 1, with the company's new NAPA Auto Parts store, developed as part of the dealership opening June 18.

The former site of Mazergroup will be the new site of Moosomin Dodge, so completion of the new implement dealership means construction can proceed on the new Dodge dealership.

Ron Kaban owns several auto dealerships, and says he is looking forward to seeing his new Dodge dealership open in Moosomin.

His company took possession of the former Mazer building June 1.

"We're excited about it," Kaban said in an interview on Monday, June 11. "Now that we have the property we can get to work, and we are really looking forward to getting through the construction and opening up in Moosomin. The window is four to five months. We are hoping to be open in October."

"It will be a whole new facade. The building will be gutted, and it will be all new inside. I think people will be surprised to see how different it's going to look than what is there now."

Kaban said Moosomin's Dodge



Work is taking place at the former Mazergroup building in Moosomin to transform the building into the new home of Moosomin Chrysler Dodge.

dealership will have its own identity and branding.

"Moosomin will run as a separate identity from Whitewood," he said. "Whitewood will stay the same as it is, and Moosomin will be a different store."

Cory Bruvold will manage the dealership and Kaban expects to hire 12 to 15 people to staff the dealership.

He said people are excited about the new dealership coming to the area.

"I've had a lot of positive reaction since we said we're going to open in Moosomin," he said.

"Moosomin seems to be a community that really supports its local businesses, and we're looking forward to being part of the business community in Moosomin."

Kaban has high hopes for the dealership.

"We're hoping to do in the range of 200 new Ram/Dodge/Jeep units," he says.

He said Chrysler wanted a loca-

tion in Moosomin.

"Chrysler wanted a point in Moosomin, and I bought Whitewood to get that Moosomin point," he explains. "When I bought Whitewood I also got Carlyle and Esterhazy as part of my area of concentration. Moosomin being a central location within that area, it should work well. My intention is to leave Whitewood open."

He said there has been a lot of support from the Moosomin area.

"Right now it's really good, we're starting to get a lot more support from the Moosomin area now that people know we have the building and we are committing to the project," he says. "There were a lot of questions being asked, but now people can see that we have the building and we are committed to the project and to the community."

**IJACK plans new building**

Another new business will soon be taking shape next to Moosomin Dodge on Highway 8 north in Moosomin.

Dan McCarthy is building a new assembly plant for his fast growing oilfield company, IJack Technologies, which builds pumpjacks and compressors for the oil industry.

McCarthy grew up on a farm south of Moosomin, earned a degree in industrial systems engineering, and began a career as a design engineer for Rite Way Manufacturing, Python Manufacturing, and Brandt Agricultural Products.

While working in southeast Saskatchewan he thought that he could apply his engineering skills to come up with a better pumpjack.

The IJack automated hydraulic lift is McCarthy's own design.

Site preparation work has been taking place at the site of the new assembly plant.

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Plain & Valley **DEVELOPMENT ISSUE**



**Development Opportunities**

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For more information contact:  
**Liza Park – Economic Development Manager**  
**204-748-2440**  
 virdenedm@mymts.net • www.virden.ca

 @virdentown  
  @town.virden  
  @virdentown

# Virден: Development opportunities await!



The Town of Virден is located at the junction of the Trans-Canada Highway and Highway 83, placing it at the halfway point between the major cities of Winnipeg and Regina. With direct access to national road and rail transportation as well as national and regional energy corridors, the Town of Virден offers enhanced investment opportunities.

The community has more than 200 local businesses, with prominent industries being agriculture and oil extraction and related services.

Virден is a regional hub in Southwest Manitoba serving a population of over 13,000. The Town of Virден works with its neighboring municipalities to attract investment and tourism to the region and encourage business

growth. The creation of a three-party municipal partnership called Dennis County Development Partnership, aims to attract investment to the area and demonstrates the progressive attitude of the area.

Virден boasts a number of tourist attractions including the historical Aud Theatre which was erected in 1911-12 and is one of the last opera houses of its type to be built in Manitoba. With its outstanding acoustics and classical style, it has been recognized as one of the best concert halls of its size in Western Canada. The Pioneer Home Museum, located in a unique brick home built in 1888, takes visitors back in time with its large collection of artifacts and memorabilia that preserve and tell the story of local culture and history. The CP Station was declared a historic site in 1994 and is one of Virден's most recognized landmarks. Now in use by Arts Mosaic, the one-of-a-kind station serves as a showroom for local artist and crafters.

There is a thriving sports and recreation community in Virден. The hockey arena, outdoor swimming pool with waterslide, curling rink, golf course, ball diamonds and beautiful green spaces and parks are kept busy by various organizations and community members. Virден is home to the Manitoba Junior A Hockey team the Virден Oil Capitals as well as popular events like the Virден Indoor Rodeo and Wild West Daze, an annual rodeo that has long been a source of entertainment and excitement for Virден and area. Victoria Park boasts beautiful landscaping and an outdoor band shell available for many types of entertainment throughout the summer, including the Music in the Park Concert Series and an annual Canada Day Celebration.

Virден has a strong service and education community. Virден's many churches and service groups work hard to make this community a great place to live. Virден has four schools and many organizations who strive to bring education and literacy opportunities to the community. All essen-

tial services are within the town's boundaries including RCMP, Fire Department, EMS and full-service hospital, including a 24-hour ER and a doctor's clinic that is currently at full compliment.

**Economic Development Department: Current Projects**

**DENNIS COUNTY DEVELOPMENT PARTNERSHIP**

The Dennis County Development Partnership is a regional initiative between the RM of Pipestone, the RM of Wallace-Woodworth and the Town of Virден to attract investment to the area. Through strategic planning the group identified goals and guiding principles that have been used to create a regional investment strategy. Ongoing work for the group will include the launch of the partnership's website, initiating a Business, Retention and Expansion Survey within the region, development of a tax sharing agreement and regional branding and promotion.

**DOWNTOWN BOOST**

On October 24, the Downtown revitalization committee hosted consultants from National Trust for a Main Street Boost strategic planning session. The findings were presented in a final report to the public in an open house format in April 2018. From this initiative a Boost Steering Committee has been formed to explore ways to achieve the recommended action items. The committee is currently focusing on wayfinding signage and development of a Tourism Strategy.

**DEVELOPMENT LAND**

The Town owns and has available industrial subdivision lots (Airport Industrial Park). Within the urban growth boundary and Town limits, there is privately held undeveloped land. There are also a number of developer owned subdivisions which are being proposed at this stage.

**INDUSTRIAL - AIRPORT INDUSTRIAL PARK**

The "Airport Industrial Park" is a 77-acre site located at the municipal airport approximately 1 km north of the Trans Canada Highway. The site is serviced by paved RTAC highway and currently has two large and two smaller lots available for development.

Further information is available by contacting the Economic Development Manager at 204-748-2440. Enquiries can also be made in person, at the Town Office, 236 Wellington Street West.

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# Experience Whitewood

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## Annual Events

- 64-team Farmers & Friends Bonspiel
- Trade Fair • Whitewood Chacachas Rodeo
- Falcons' Fastball Tournament • Dinner Theatre
- Craft Show & Sale • Wine & Art Show
- Community-wide Garage Sale • Santa Night



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1st Saturday in June

## RODEO EVENTS

JUNE 16 - FAMILY RODEO  
AUGUST 10 & 11 - CCA/MRA/BRC RODEO - 7 P.M.  
Aug. 11 - JUNIOR RODEO

Rodeo Grounds located east side of Whitewood adjacent to #1 Hwy

## 2018 NATIONAL HORSESHOE PITCHING CHAMPIONSHIPS

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TOWN OFFICE: (306) 735-2210 Email: [general@townofwhitewood.ca](mailto:general@townofwhitewood.ca)

*Come for a visit or come to stay - We welcome you to our community!*

# Welcome to Whitewood!



A warm welcome awaits all who stop to experience what the community of Whitewood has to offer. Located at the crossroads of #1 and #9 highways in southeastern Saskatchewan, Whitewood is home to about 1,000 residents. Whitewood is close to Round Lake in the Qu'Appelle Valley (to the north) and Kenosee Lake and Moose Mountain Provincial Park (to the south). Whitewood proudly boasts reverse osmosis water, a modern campground, a swimming pool and a brand new splash park, arena complex, and a second-to-none nine-hole grass green golf course.

To accommodate our growing community, a new residential sub-division has several lots now for sale. Commercial space is also available and information on both residential and commercial space can be obtained from Whitewood's town office.

Whitewood is home to a number of eating establishments, a grocery store, two banks with ATMs, a pharmacy, and more! For those who are interested in relocating to our community, our real estate agents will be happy to help you. Whitewood is also home to a brand new 18-suite condo complex (55-plus), now open and ready for tenants!

### Town Square

Whitewood officially cut the ribbon at the new Town Square park in 2016. This park is located directly south of the Town Office located on Whitewood's main street. What was once an empty lot is now a beautiful green space complete with flowers, trees, shrubs and a huge rectangular gazebo—the perfect spot for a family picnic or gathering.

### Larson Park

Golf Course, Swimming Pool, Splash Park, Campground, Kids' Playground, Ball Diamonds

Larson Park is home to the swimming pool (seasonal), a brand new water park (2015), newly renovated ball diamonds, modern campground, kiddies' playground, and picnic area. The golf club boasts a challenging (and immensely enjoyable) nine-hole layout well known locally for its high quality greens. Flat and easy to walk, the course has fairways of average width that are bordered by thick growths of trees and affects a player's strategy on the most difficult hole—the par four 9th.

### Community Centre

Whitewood's curling/skating arena is one of the finest arenas in Southeast Saskatchewan and is home to minor hockey, figure skating, adult rec hockey, men's hockey, and AA midget hockey. It is equipped to offer special programming on a year-round basis. The curling club offers weekly leagues and many bonspiels throughout the year including the annual 64-team Farmers and Friends Bonspiel. In the off season, the arena complex accommodates rentals for weddings, reunions, banquets and much more.

### Millennium Mural

No stop in Whitewood would be complete without seeing our murals, including the Millennium Mural painted on the side of Whitewood Outdoor & Pet Supply store in downtown Whitewood. The mural was created from an original photograph of Whitewood, North West Territories and was painted by local artists.

### Heritage Centre, Archive Building & Historical Library

Whitewood is home to the award-winning Merchant's Bank Heritage



Centre in historical downtown Whitewood. The reclaimed building houses an interpretive display featuring the story of the French Counts of St. Hubert. The centre is open by appointment only. Contact the Town Office at (306) 735-2210.

The Archive Building and Historical Library is located at 503 3rd Ave. and is housed in an old restored Methodist church. It is open by appointment only. Contact the Town Office at (306) 735-2210.

### Heritage

**Walking Tour**  
What better way to explore Whitewood than at your own pace, assisted by the award winning Heritage Walking Tour Guide, where you'll see Whitewood's historical buildings. Stop by the Town Office or Whitewood Museum for a copy of the guide.

### Flag Garden

Located at the north end of Lalonde St., the flag garden is comprised of 14 flags standing amidst a beautiful flower garden. The flags represent the ethnic diversity of this area. It's a great place to take a few snapshots, as well as have a picnic.

### Museum/ Tourist Booth

Whitewood's Historical Museum also houses the Tourist Information Booth and is located at 603 North Railway. Open from mid-May to early September, it features a rural school and an agriculture building. Visitors will find historical information about the early settlers and artifacts from the people of Whitewood area.

### Old George's

Whitewood is home to Old George's Museum and Hidden Village with its 1900 period home filled with antiques. Old Geo's is located along the Trans Canada Highway at Whitewood.

### Whitewood

**Chacachas Rodeo**  
Every summer, local area residents and visitors alike anticipate all the rodeo action that Whitewood's rodeo is famous for.

### Community Event

Whitewood hosts a number of events annually including a dinner theatre production, spring trade fair, Falcons' Ball Tournament, town-wide garage sale (first Saturday of June), museum open house, Daily Vacation Bible School, rodeo, fall



craft sale, Santa Claus day, Wine & Art Show, Carol Festival and live Christmas Nativity.

national horseshoe championships this summer from August 15-18 at the Whitewood Community Centre.

### 2018 National Horseshoe Pitching Tournament

Whitewood will host the

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Plain & Valley **DEVELOPMENT ISSUE**

# Russell Binscarth—your place to prosper and grow

The Municipality of Russell Binscarth is alive to entrepreneurial spirit and innovation.

Nestled along the Manitoba/Saskatchewan border, the town of Russell, village of Binscarth and surrounding rural area boasts a unique mix of rural, small-town, recreational and tourism resources.

The region continues to be transformed by new development focused on the advantages presented by our rich agricultural history and the scenic landscape of the deeply incised and wooded river valleys of the Assiniboine River.

We are mobilized, ready and willing to accommodate growth and change. Whether you are seeking an open piece of land or an existing building, we have options to fulfill all needs. The area



Bunge Harrowby – Canola crushing plant and refinery

is well connected with technology, quality transportation routes, and a local airport. In addition, a full slate of amenities

such as education, health care and recreation make living and working in the Russell Binscarth region an enjoyable experience.

Russell Binscarth has a core population of 2,500 residents with easy access to wider markets and a well defined trading area

of approximately 15,000. The newly established cottage developments to our north along Lake of the Prairies present a

fresh market focused on services attractive to seasonal dwellers. Coupled with close access to the expanding potash industry and new exploration in oil and gas, the opportunity for new business is open to novel and innovative ideas.

Our location lends itself to numerous business opportunities whether they be ag value-added, hospitality and tourism, retail or service based.

Welcoming people and an active Chamber of Commerce are here to assist you in building success and help you settle easily into this rich and exciting region of opportunities.

To learn more, contact the Municipality of Russell Binscarth at [info@mrbgov.com](mailto:info@mrbgov.com), by phone at 204-773-2253 or check out our website at [www.russellbinscarth.com](http://www.russellbinscarth.com).



Memorial Street, Russell



Local retail business – Hometown Glory



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Kitchen Island, Vaulted Ceiling  
**\$131,700.00\***



**The Camara, 1520 sq.ft.**  
9' Ceilings, Kitchen Island Incl.  
**\$152,400.00\***



**The Catalina, 1678 sq.ft.**  
Ensuite Jetted Corner Tub  
**\$146,800.00\***



**The Sianna, 1703 sq.ft.**  
Vaulted Ceiling  
**\$144,600.00\***



**The Suncrest, 1531 sq.ft**  
Kitchen Island Included  
**\$139,800.00\***



**The Palmgrove, 1092 sq.ft.**  
Front Covered Deck Included!  
**\$106,800.00\***

\*Plus taxes and delivery - call for details!  
\*Subject to prior sale \*All decks optional



# BUILD IN Kipling

### Kipling is proud of its infrastructure and the basic services it provides:

- Water treatment plant upgrades 2017/18
- Paved streets with concrete curb, gutter and storm sewers
- Concrete sidewalks
- Regular garbage and curbside recycling
- Asphalt airstrip with arcal lighting
- RCMP detachment
- Pre K - 12 education facilities
- Hospital, medical clinic, dental clinic, visiting optometrist, massage therapist, visiting chiropractor, veterinary clinic
- Public health office
- Licensed daycare & creative playschool
- Swimming pool, skating & curling arena, tennis courts, soccer pitch and ball diamonds, public parks and playgrounds
- Nine hole golf course with clubhouse
- Seniors living complex and units, and seniors care home
- Handy Van Bus

### Serviced Light Industrial Lots

- Next to new integrated healthcare facility
- 30 m x 73 m
- Priced at \$39,000
- Eligible for Commercial Incentive Policy for New Business Construction



### Mary Balogh Place Residential Lots

- Lots 3, 4, 8: \$35,500
- Lots 6 : \$39,500
- Utilities to curb
- Close to golf course and swimming pool
- Street Lights



Kipling is located just one and a half hours drive from the cities of Yorkton, Regina, Estevan and Weyburn.

[WWW.TOWNOFKIPLING.CA](http://WWW.TOWNOFKIPLING.CA)



# Plain & Valley DEVELOPMENT ISSUE



Above: Irwin Automotive.

Left: Van L Equipment

## Authentic growth in the RM of Pipestone

These past couple years have shown success in the RM of Pipestone business community. With multiple business developments and expansions, the RM of Pipestone has proven to be a great location to do business!

The RM of Pipestone welcomes new development and expansion of existing business. Over the past couple years the RM of Pipestone have been able to service and sell property to a variety of new and expanding businesses.

"These developments have increased employment opportunities in the region, aiding in the sustainability and growth of the community," stated Manager of Economic Development, Tanis Chalmers.

Commercial developments have been seen across the Municipality, showcasing the region as a place to do business.

"While Reston acts as a hub for business in the region there is opportunity throughout," said Chalmers.

Irwin Automotive and Van L Equipment have both recently expanded. "The Municipality supported our needs for expansion; we do business in a region that encourages business development," replied owner of Irwin Automotive, Dick Irwin.

Local construction company VanCo. is a new addition to the Municipality but has future plans for expansion. "We see the opportunity for growth in the RM of Pipestone, it is a great location to do business,"

says owner, Mike Vandenberghe.

There has been success in new ownership, multiple home based and independently owned operations. "Succession of existing business is a key element to sustaining a community," identified Chalmers.

The RM of Pipestone also supports a policy for new business growth. This includes grant incentives for newly constructed businesses or the purchase of an existing business within the RM. The RM of Pipestone anticipates growth and is implementing strategies to support economic activity.

The RM of Pipestone currently has limited commercial property remaining

and is working on a multi-year development plan for a quarter-section adjacent to Reston. This parcel of land will not only encompass further commercial development but also the opportunity for alternative housing such as modular and mobile homes, industrial property and residential property. Currently five commercial lots are available in the village of Pipestone. Long-term plans also include residential development in Pipestone in the very near future.

For more information about the RM of Pipestone and their programs please contact Tanis Chalmers, Manager of Economic Development, at 204-877-3327 or visit [www.rmofpipestone.com](http://www.rmofpipestone.com).

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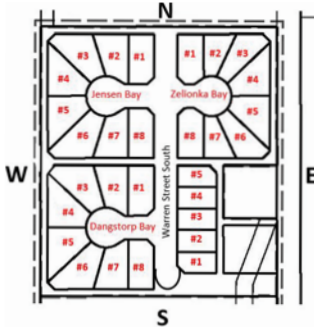


Feel the Momentum... Experience the Energy!

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# Redvers

## Come grow with us!



### NEW SUBDIVISION LOT PROMOTION

Perreaux Subdivision

- 50% off of the price of land
- Promotion starts June 1, 2018 and runs until May 31, 2019
- Must start build within one year of purchase date



### COMMUNITY AMENITIES

- Redvers Health Centre (hospital, clinic, emergency)
- Redvers Recreation Centre (hockey arena, curling arena, swimming pool)
- Zero Entry Pool Coming 2019
- Fully Serviced Campground
- Redvers School (K-12)
- École de Bellegarde (just minutes away)
- Redvers Early Learning & Child Care Centre
- 9-Hole Grass Green Golf Course

### COMMUNITY EVENTS

- July 1st Celebration
- Redvers & District Oil Showcase
- Winterfest
- Lobsterfest
- Redvers & District Music Festival
- 1920's Gangster & Flapper Casino Night
- Old Fashioned Picnic
- Meal on Main



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businesses and  
service professionals  
to meet your needs!*



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20 km to Manitoba border • 67 km to USA border

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306.452.3533 • [town.of.redvers@sasktel.net](mailto:town.of.redvers@sasktel.net)

# Plain & Valley DEVELOPMENT ISSUE



**Above:** Purity Relaxation & Beauty Spa is one of more than 100 businesses and professionals serving Redvers and area. Redvers acts as a service hub for communities in the area and provides residents and visitors a wide range of amenities.

**Left:** Redvers Public Library is a hub of activity throughout the year with activities ranging from Mom and Tot Storytime to Lego Club to self defense classes for community members.

## Redvers—Come grow with us

Redvers is a vibrant and prosperous community with a solid foundation in the oil and gas industry and agricultural sector. Located at the junction of Highways 8 and 13 in southeastern Saskatchewan, Redvers is home to 1,042 residents.

### Redvers

#### A Community to Call Home

Redvers has everything you would ever want in small town living and more. The community acts as a service centre and offers a full range of healthcare services, including a hospital, medical clinic and emergency services, as well as an established K-12 school, affordable housing, a child care centre and playschool, a library, a senior centre and even a French Immersion school just 10 minutes away. The community is home to more than 100 businesses and service professionals, including grocery stores, banks, retail stores, restaurants, a fitness facility, lawyers, contractors and consultants, just to name a few.

If it is quality of life that you are looking for, Redvers is your answer. Welcoming, progressive, safe and active are all traits that Redvers is known for. The community is full of life with energetic organizations and service groups who plan quality events throughout the year. Redvers is home to a number of annual events including the Spring Fling Family Dance, Redvers & District Music Festival, Lobsterfest, Redvers Wildlife Fish Fry, Canada Day Celebrations, the Garden Tour, Redvers Wildlife Federation Dinner/Auction, Redvers Drama Club Dinner Theatre, the Health Foundation Dinner/Auction, Meal on Main, Winterfest

and much more.

Known as an active community, Redvers offers residents and visitors alike a number of extra-curricular opportunities. Redvers is bustling throughout the year with activities such as hockey, dance, ball, archery, 4-H, soccer, golf, drama, curling, swimming, and pickle ball. The Redvers & District Arts Council keeps the arts and culture alive within the community by regularly hosting talented musicians and events.

If you are considering moving to Redvers, now is the time to do so. The community just announced a residential lot promotion with savings of 50 percent off of the price of land in their new subdivision. This promotion, lasting from June 1, 2018 to May 31, 2019, is an incredible opportunity for anyone considering building in southeast Saskatchewan. Act now and you can build the house of your dreams on the lot of your picking in a community you will fall in love with.

For more information on residential lots, contact the town office at 306.452.3533.

### Redvers Open for Business

Redvers is not only "Open for Business," but it is a desirable community to do business in. The Economic Development Office is focused on encouraging and supporting economic growth within the community. In addition to the tax incentives that are available, the town provides a number of additional supports that make doing business in Redvers a real opportunity.

"Many communities focus strictly on attracting new businesses, but we take a

more holistic approach," stated Christina Birch, Economic Development Officer for the Town of Redvers. "We have commercial property that is available and we are actively looking to fill it, but our work extends beyond that. Our businesses are important to us and we want them to be successful, so our goal is to provide as much support as possible not only during start-up, but throughout the lifespan of the business."

The Economic Development Office provides businesses with a wide range of support including a streamlined development process, specialized training opportunities

offered locally, assistance with market research, business promotion, and information on grants and funding just to outline a few. "Every business is different, so we work with each business owner individually to meet their needs," stated Birch. "Our motto here in Redvers is Come Grow With Us, and we are focused on continuing to provide an environment where that happens."

For more information about economic development in the Town of Redvers, contact Christina Birch at 306.575.6075 or visit [www.redvers.ca](http://www.redvers.ca).



Redvers Wildlife Archery Club draws archers from all over southeastern Saskatchewan. With over 100 members, the club shoots five days a week from September to April.



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Ambient, spacious 1 & 2 bedroom suites available!

**Redvers Union Estates Offers:**

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- Stress Free Lifestyle
- In-suite Laundry Room
- Heated Indoor Parking
- Large Kitchens with walk-in Pantry
- Private Balcony
- Guest Suite Available
- Central Elevator
- Common Room with full kitchen

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**OR**

**FREE RENT for 1 month**



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**[kc.branigan@sasktel.net](mailto:kc.branigan@sasktel.net)**  
**[www.redversunionestates.ca](http://www.redversunionestates.ca)**



The parade during Rocanville Community Days.

Rocanville is a vibrant town of 1,000 people located in Southeast Saskatchewan. The town is situated right near the Nutrien and Mosaic potash mines, which provide a rock solid foundation for the local economy. The town has a large indoor pool, a brand new 15,400-square-foot community hall, a school, a day care, doctor and dental services, a beautiful golf course, an abundance of local businesses, and an active museum. The town also has active minor sports programs throughout the winter and summer, and a senior hockey team with a dedicated fan following.



The Rocanville Tigers float.



Threshing demonstration at the Rocanville Museum.



The new playground at Rocanville School



The Rocanville Town & Country Golf course

## Town of Rocanville - Cameron Crescent Residential Development

**Residential lots of varying sizes are available in the vibrant community of Rocanville.**

Come and enjoy a variety of recreational opportunities including a grass-green golf course, indoor swimming pool, curling rink, skating rink, ski trails, snowmobile trails, shuffleboard, cards, etc.

Rocanville offers well-paying career opportunities, an excellent K-12 school, a pre-school daycare, doctor and dental services, massage therapy, pharmacy services, Dial-A-Van, seniors' lodging and a comprehensive recycling program for you 'green' folks.

Check out our website at [www.rocانville.ca](http://www.rocانville.ca) for information on home rentals available. The website is updated daily with new information that becomes available so please visit the website frequently to find out what is happening in Rocanville as well as the many services that are available.

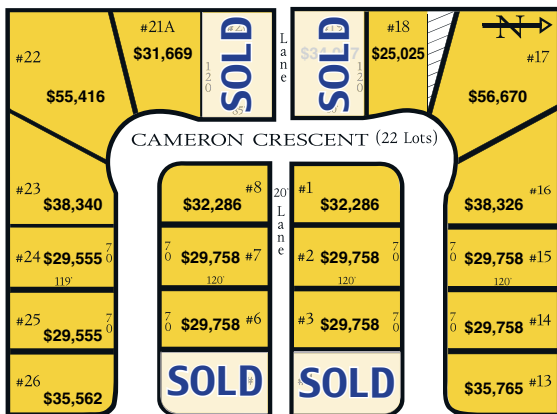
### Did you know the Town of Rocanville has a Municipal Tax of \$1700?

Cameron Crescent is Rocanville's newest neighbourhood with 22 properties serviced with water and sewer to the front property line. Natural gas, electricity, telephone, etc. are located in the lanes and concrete curbing was poured in 2014.

#### Property Tax Incentive - Residential

The Town of Rocanville will provide a tax incentive program, applicable to the municipal and school property taxes (Section 298 of The Municipalities Act), for new residences based on the following criteria:

- a) The incentive shall apply to new constructions and ready-to-move residences.
- b) The incentive may apply to "used" homes moved into the Town of Rocanville, upon Council's approval.
- c) The incentive does not apply to renovations of existing homes or to additions such as garages, decks or sheds.
- d) Year 1 - 100% Abatement - year construction begins  
 Year 2 - 50% Abatement  
 Year 3 - 50% Abatement  
 Year 4 - 25% Abatement  
 Year 5 - 25% Abatement
- e) The incentive applies to the annual levy only, not including local improvements, and will not be entered on the tax roll until the portion of taxes not eligible for a concession are paid. If taxes due are not received by December 31 of the current year, the incentive will not be granted for that calendar year.
- f) The property owner shall be eligible for the tax concession whether or not the property is occupied.
- g) The tax concession shall not continue beyond the 5th year.
- h) The tax concession may transfer to a new owner should the property be sold within the period of the agreement.
- i) The property owner is required to apply for the tax concession, in writing, prior to beginning construction.



MERCER STREET

Please send inquiries by e-mail to:

[rocانville.town@sasktel.net](mailto:rocانville.town@sasktel.net)

We thank you for your interest and look forward to having you here!

Plain & Valley  
DEVELOPMENT ISSUE

# Esterhazy—family, community, opportunity



### Residential, commercial lots available

Esterhazy is a prospering industrial and agricultural community of over 3,000 people located just west of the Saskatchewan-Manitoba border, well known for its rich and abundant resource of high quality potash. Esterhazy is known as the Potash Capital, with a strong and stable economy.

Esterhazy is a major service centre for the area and offers more than 80 categories of local and national franchise businesses. It is also a major centre for public services including health care and education.

Signs of increased activity in industrial, commercial and residential development are visible throughout the town. There is confidence in our local economy and in the potash industry itself.

Two newly created residential subdivisions in Esterhazy offer a variety of lot sizes and building options. Newly-developed acreages just south

of town within the RM of Fertile Belt add choice for potential home owners. The Sylvite Subdivision developed by the Town offers affordable, attractive lots for single family residences, serviced with water and sewer, street lights and paved streets. Spacious lots in the Margaret Court subdivision are available for owners of modular and mobile homes.

Town Council would be pleased to hear a proposal if you are interested in building spec homes within the Sylvite or Margaret Court Subdivisions or developing commercial or industrial property for lease.

### Esterhazy is 'Open for Business'

With the influx of young families into town, many business opportunities are created, especially with anything relating to children—clothing, toys, activities, etc. The Esterhazy Community Daycare Cooperative has just doubled the number of spaces available.

Existing local businesses, with their high level of expertise and secondary industrial support, services and supplies, have the capacity to provide support to any size business including those involved in the mining, oil and gas and agriculture sectors.

Highly desirable highway commercial lots are available along Broadview Road. These new lots, developed by the town, are close to hotels and restaurants, are highly visible, with easy access off of Highway #22. For more information regarding these commercial lots, please contact Rob Kozak, RE/MAX Realtor, at 306-621-5047.

With future growth in mind, land to the south may be available for residential development with the probability of future commercial or industrial land to the west.

For more information, please contact the Town Office at 306-745-3942, town.esterhazy@sasktel.net or visit [www.townofesterhazy.ca](http://www.townofesterhazy.ca)



## Esterhazy

Family Community Opportunity

- Desirable residential lots
- Spacious
- Serviced with water and sewer
- Paved streets with curb and gutter
- Multiple, spacious C2 lots, high visibility
- Easy access from Highway 22
- Close to hotels and restaurants

### Build your life in Esterhazy!

For information on Commercial Lots contact:  
**Rob Kozak**  
**REALTOR®**  
**306-621-5047**



For information on zoning and permits please contact the Town Office  
[www.townofesterhazy.ca](http://www.townofesterhazy.ca)  
town.esterhazy@sasktel.net 306-745-3942

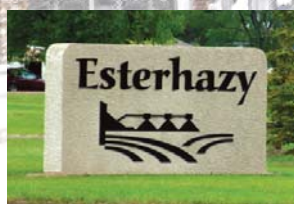


### Esterhazy

Proud of our heritage

The residents of Esterhazy and surrounding districts appreciate the contribution that small and medium businesses bring to our life.

In addition to providing valued services and products, our business owners have a solid legacy of supporting community and charitable initiatives.



### Esterhazy

Proud of our sustaining industries

Esterhazy is a prospering industrial and agricultural community of nearly 3,000 people located just west of the SK-MB border.

Known as the Potash Capital, our economy is strong and stable.

As a major service centre, Esterhazy offers more than 80 categories of local and national franchise businesses that serve a trading area of 10,000 people.





## Estevan puts focus on strategic development

The city of Estevan, located in Southeast Saskatchewan, is planning for the future and for long-term growth with a focus on strategic development and planning.

Surrounded by an abundance of oil, coal, natural gas, and agriculture, and situated near two large power plants, Estevan has been dubbed the Energy City for a reason. But according to Dwight Bramble, the city's Economic Development Co-ordinator, the city is currently putting a focus on comprehensive economic development planning with the goal of providing long-term and sustainable growth.

"The city has some industrial land available for sale—the Glen Peterson Industrial Development area—but we don't have any prescribed established development incentives at this moment," says Bramble. "I am in the process of developing a business incentive program which would be very comprehensive to include things like tax abatements, incentives with store front improvements, incentives for businesses to purchase some of the land we have available. But that has not been completed yet."

"It's coming, and hopefully before the end of this year we will have it ready. But in the meantime we will assess any individual requests from new businesses who might be seeking any thought of support or incentives from city council. Economic development will look at those requests on a case by case basis."

Bramble says the city is also looking at what kind of businesses would work best in Estevan.

"We have an Economic Development Board which was established about a year ago by the city council and we've done an analysis of what some of the strengths and weaknesses are that we in Estevan possess, and what some of the opportunities and threats are," he says. "And from that exercise we have identified five priority areas that we'd like to focus on for investment in the foreseeable future," he says.

"There is geothermal energy, greenhouse technology, agri-food and agri-processing, manufacturing and warehousing, and then the fifth one is alternative or renewable sources of energy."

"Those are the five areas we would focus on and strongly encourage investors to look at, but that doesn't rule out any other area or any other sector or industry. For an example, say an investor wanted to open up a brewery here. We are not going to chase them away because it's not one of our five priority areas."

Bramble says, with tough economic times in Saskatchewan the last few years, Estevan is working hard to be a place where people want to invest and to live.

"We are working very hard. Estevan took a big hit over the last few years, so we are really trying to not only directly attract investors, but also put Estevan in a situation where it can become attractive for people to want to come here to live and to work and to do business," he says. "We are working on a very comprehensive program which will take some time, but in the meantime we are doing what we can, we are focusing on trying to get some of what we call 'quick win' investment opportunities right now where we can try and get a few businesses in here as quickly as possible while we continue to develop our comprehensive approach to economic development."

Why is Estevan a good place to do business?

"It is a highly resourced area," says Bramble. "We have a lot of coal, oil and natural gas. We have lots of farmland, we have pretty much unlimited sunshine and we are considered the sunshine capital of Canada, so there is a lot of potential for solar energy or wind energy. We sit right in the middle of an important transportation corridor between southern Saskatchewan and western North America. We have services on the rail lines. We have very good trucking facilities and trucking businesses here. We have

a highway that can accommodate a lot of trade and transportation within this area."

"Estevan is a small but a very close knit community. It's a great place to live. The crime rate is less than the average crime rate in the province. We have very good schools here. We have pretty much everything people would want and we are not far away from any major city. It's two hours to Regina, and two hours to North Dakota, so people have that opportunity to get that balance if they want to get away for a little while and they don't have to drive that far."

Bramble also points out the housing market in Estevan is great for buyers right now.

"The housing market here is quite reasonable right now, at least from a buyer

perspective," he says. "During the oil boom Estevan accommodated a lot of transient individuals that came here to work specifically in different industries and businesses and not necessarily to live, so with the downturn in the oil industry some of those people left. And during that time there was a big housing boom in terms of creating and constructing accommodations for people who were coming here to work. Naturally some of that has become available now that things have slowed down, so there are residential and commercial facilities available. And because there is quite a reasonably high number of available facilities, that can impact positively from a buyer's standpoint. In other words you can negotiate the price that is reasonable to you."

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# Spring 2018 Mining, Energy & Manufacturing



## Saskatchewan has lots of mining potential

Saskatchewan ranks second in the world for mining investment attractiveness, according to the Fraser Institute's Annual Survey of Mining Companies: 2017, which evaluated 91 jurisdictions.

Saskatchewan's rich mineral resources, efficient regulatory environment, and strong investment opportunities have attracted most of the global major mining companies to Saskatchewan.

In 2016, the value of Saskatchewan's mineral sales was approximately \$6.4 billion—the fourth highest in Canada.

Exploration expenditures in 2016 were \$199 million and are forecast to reach \$177 million in 2017.

Saskatchewan has two of the most desirable minerals in the world—potash and uranium.

The province has the largest potash industry in the world, accounting for about one third of annual global production and hosting nearly half of the world's known reserves.

The world's largest high-grade uranium deposits are located in northern Saskatchewan, which account for just over 22% of the world's primary uranium production in 2016.

There is also unrealized potential in base metals, particularly zinc and copper.

The Flin Flon mining camp, which straddles the Manitoba-Saskatchewan border has been a substantial producer for decades and is estimated to have the highest contained value of base metal ore per square kilometer in Canada.

The existing infrastructure makes exploration more attractive for companies.

There are areas with high gold potential that remain under-explored.

In 2016, the Seabee operation had its third consecutive year of record production, generating 77,600 ounces of gold.

Exploration expenditures have traditionally focused

on the La Ronge Greenstone Belt and areas north of Lake Athabasca.

The province is home to one of the world's largest fields of diamond-bearing kimberlites.

Ongoing discoveries in the northeast part of the province have highlighted Saskatchewan's potential for diamonds.

The province also produces coal, salt, silica sands, kaolin, clays, as well as sodium and potassium sulphates and has strong potential for economic deposits of copper, zinc, nickel, rare earth minerals, and platinum group elements.

In order to encourage and attract investment, Saskatchewan has established several incentive programs in the minerals sector, such as:

- A 10-year royalty holiday for new gold and base metal mines; and

- A 5-year incorporation tax rebate for mineral processing.

To contact Plain and Valley  
call 306-435-2445  
or email  
world\_spectator@sasktel.net  
[www.plainandvalley.com](http://www.plainandvalley.com)

At Mosaic, we believe our success is rooted in our people. Generation after generation, we've built a company and community where they can grow. Through innovation, sustainability and strength – our commitment reflects their efforts to create a legacy we can all share. Together, we can see tomorrow from here.



[mosaicco.com](http://mosaicco.com)

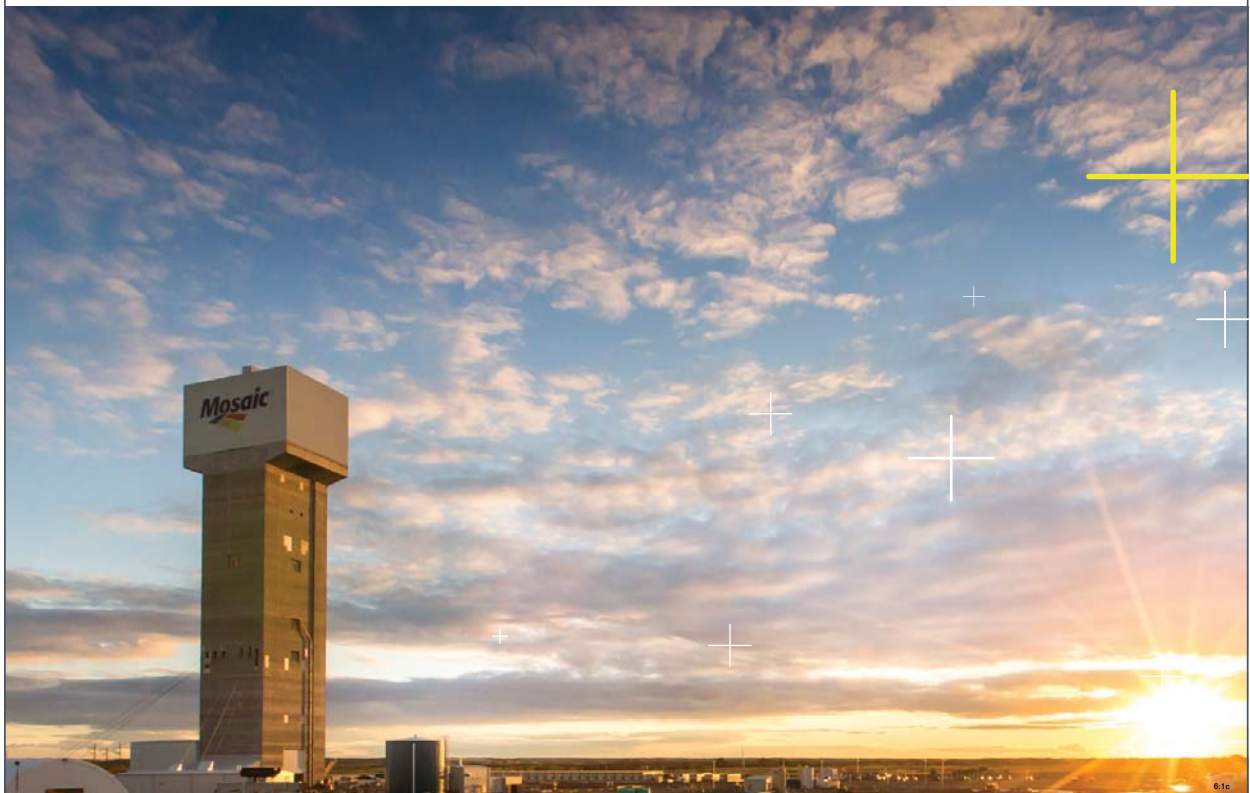
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## Spring 2018 Mining, Energy & Manufacturing



At left, the surface conveyor to take ore from K3 to K2 to be milled. Right, the K3 headframe, the tallest structure in Saskatchewan.



# Mosaic K3 expansion on track

In 2008, Mosaic embarked on a multi-billion dollar expansion program in Saskatchewan. The program included multi-year projects at each of Mosaic's three Canadian mine sites—Belle Plaine, Colonsay and Esterhazy. The expansion program was designed to leverage existing facilities and infrastructure at the mines, which possess a century's worth of potash reserves.

K3 at Esterhazy is the remaining project in Mosaic's potash expansion. Standing 374 feet above the prairie landscape, there is no greater representation of Mosaic's growth and investment in the future than the Esterhazy K3 production headframe and the development of the mine site below. As the current tallest structure in Saskatchewan, the production headframe will house and operate the massive hoist and skips that will bring potash to the surface from nearly a kilometer underground.

The first stage of the K3 Project was approved in 2009 as part of Mosaic's strategy to ensure the viability of their Esterhazy operations. In 2015, a modified project scope was approved to accelerate the second stage of K3 development.

K3 will consist of two shafts, mine development and surface facilities. Overground conveyors will take the ore from K3 to existing mill facilities at K1 and K2.

February 16, 2017 is a date that signifies one of the biggest moments in Mosaic's potash history. On that date, Mosaic hit the potash level at K3.

After hitting potash in February 2017, work continued to join the two shafts. Late on May 2, 2017 workers broke through the connection drift between the two, allowing for flow-through ventilation that can accommodate the diesel-run equipment required for underground development.

This milestone happened to occur the night before Mosaic's stakeholder celebration held in Esterhazy to recognize the "next 50 years" of potash production at Esterhazy.

By June, the team completed the North shaft potash level station and permanent underground pump station excavations. Further work helped complete the bench for the main shaft steel hitch pedestals and the loading pocket excavation. Once in, the sinking of the North shaft continued.

July 1 brought the completion of the South shaft potash station, including the equipment assembly bay and temporary electrical substation excavation. This work allowed Mosaic to prepare for the establishment of permanent power underground to transition from only drilling and blasting to mechanical excavation.

Next came the shaft feeder cables and smaller mine communication and grounding cables in September and October. Over in the North shaft, crews completed the installation of the main mine dewatering line.

By October 13, 2017, another big milestone took place—Mosaic turned on the lights underground, lighting the way for the K3 team to complete a feat that was a first for a Saskatchewan mine.

"We lowered a fully assembled drum miner chassis, weighing 127,000 lbs. or 60 tons (approximately the weight of 30 family size cars). Typically equipment of this size is assembled underground and taken down piece by piece," says Director of Capital Expansion, Lawrence Berthelet.

"We safely completed this task by using two of the Galway winch ropes. Other parts of the miner were lowered down and later put together, cutting down assembly time from 28 days to just four," he adds.

The new drum miner was busy cutting by mid-November. Three more three-drum miners will be lowered in 2018.

A conveyor has been built from K3 to K2. A second conveyor is planned to run from the new K3 mine to K1. Mosaic held a community open house in September to share their plans for this second conveyor with local stakehold-

ers. The required approvals and permits are being submitted to start construction activities this year.

With the ramp up of the K3 project resulting in ceasing underground mining operations at K1 and K2 to move to the new mine, significant transition planning is underway, both for product and people.

"Over the next seven years, our Esterhazy operations will transform into the largest and one of the most competitive underground potash mines in the world—capable of moving 21 million short tons of potash ore per year from one of the best ore deposits," says Gerry Couture, Vice President, Capital and Engineering, Potash.

Lawrence Berthelet is director of the K3 expansion at Mosaic Esterhazy. World-Spectator editor Kevin Weedmark interviewed Berthelet recently on the current status of the massive expansion.

**Why did the K3 expansion come about and how has it come to this point?**

The K3 expansion is a strategic capital project by Mosaic to continue to be able to mine in the Esterhazy area and be the low cost producer. As you know, K2 has had the water inflow for over 30 years which is an expense and a risk. The commitment of \$3.2 billion Canadian to the K3 project takes that risk away and extends the life of those mills and that mining area.

**What point are you at right now in developing K3?**

Well, we reached the potash level last year and now we're developing the shaft pillar area which is basically the mine underground infrastructure. That work is progressing. We've cold commissioned the hoist in the big north head frame that will start hauling ore probably towards the end of the year. The overland conveyor to K2 is pretty much complete. We are wrapping up some of the electrical and instrumentation work and we will probably commission that towards the fall. The conveyor to K1, we've worked through the permits and are starting to strip land and we've initiated construction on the conveyor—another 11 km conveyor to K1.

**At what point do you anticipate K3 will be completely developed and in full production?**

Not until 2024 is when we will see the full tonnage from K3. There is quite a bit of underground mine development work to do. Even after the belts are in place we'll have to do quite a bit of underground development to produce the full tonnage.

**Once K3 is in full production what will the impact be on overall staffing at the mine? Will you be moving resources from K1 and K2 to K3?**

We have a pretty extensive transition team project working on that. For the most part, the impact will be moving the K1, K2 folks from underground over to K3. It is two mines combining to one so there is some overlap. We are pretty confident that most of the overlap will be taken up with attrition. Given the demographic of our workforce. It will probably be a minimal impact to our employees because we will take advantage of the fact that people will be retiring anyway. We've gone out of our way to make sure that is the case, so we should see little impact on the workforce.

**How will capacity be impacted once you complete K3?**

We will be a 21 million short ton producer of ore. If you look at a three to one split on production you are in the six to seven million tonne range for finished product tonnes. So not only does it mitigate the risk from water but it also adds some incremental capacity which we had prepared for through the various phases of our capital expansion at

the two mills, K1 and K2.

**How did Mosaic decide to make this major investment in Esterhazy?**

Mosaic is committed to the community and always has been. Esterhazy is a low cost producer. It makes business sense. The workforce is dedicated. From an employee stakeholder investor perspective, it makes good sense. The stakeholder community, the RM, the local towns around and of course the provincial government—there are all very positive relationships there. It was an easy decision to make, to invest in Esterhazy. It's a good investment both from a risk mitigation perspective and a business perspective.

**How many total of employees does Mosaic have in Esterhazy currently?**

1,200 I would say.

**How much of a problem has the water inflow at K2 been over the years? How much is spent on mitigating that or managing that each year?**

Lots. It ebbs and flows because the ground is not predictable. I actually started my career in the water group back in 1986 just after water came in and I remember those years we got a handle on it and I would say the dedication of the team in Esterhazy has made it a relative non-event, other than a nagging increase to our cost per tonne. In terms of safety and risk I think the team in K2 and Esterhazy in general has handled it well but it's always a risk and it's always there as a cost. The costs are not insignificant and they certainly help offset the cost of the capital project that is K3.

**Once K3 is fully developed will it be connected to the current mines or will it be totally separate to avoid inflow?**

Absolutely not connected. It's a good question. You can put that in bold letters if you want—absolutely not connected.

**What kind of engineering goes into making sure you don't ever end up with the water inflow situation again?**

We have a pretty extensive geotechnical group that identified the best location for the shaft to ensure the most stable mine infrastructure footprint, which is important. Then of course the mine planning that goes out from the shafts has been all engineered by our geotechnical group using every tool available. 3D seismic, and our 50 years of experience mining in the area to define and design a buffer to ensure no connection and to minimize any ground movement that could cause problems. Through the sinking of the shafts we've had absolutely no water issues, no water events, no real show stoppers when it came to going through the various levels that bear water in our area.

**You referred to Mosaic Esterhazy as a low-cost mine, and Nutrien refers to Rocanville as a low-cost mine. Is that because of the geology of the ore body in this region?**

Because we mine the Esterhazy member of the potash deposits in the east side of the province. The mines around Saskatoon are mining the Patience Lake member. The Esterhazy member has lower insolubles, it has higher liberation size meaning we have to crush it less to get the KCl away from the NaCl, and the salt beam above the Esterhazy member is much more robust. That allows us to make wider mining rooms underground, which lowers our cost of mining production. Those would be the big three: the salt beam, the insolubles, and the liberation size.

Thank you very much for your time today.



# Spring 2018 Mining, Energy & Manufacturing



### Redvers & District Oil Showcase

The Redvers and District Oil Showcase was held Wednesday and Thursday May 30-31 with 133 exhibitors, both indoors and outdoors, at the Redvers Recreation Centre. This was the seventh show for the bi-annual event. The focus of the show is to build networks and business opportunities for those involved in the oil industry, to showcase upcoming trends and technological advancements in the industry, and to learn more about the local businesses in the surrounding communities.

**Above left:** Some of the exhibits outside. There was a total of 36 exhibits outside of the rec centre.

**Above right:** People visiting the booths inside the rec centre.

**Right:** Dexter Mondor with Dirty Bird Oilfield Services out of Wawota was one of the many local oilfield companies that had a booth at the event.



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## Spring 2018 Mining, Energy & Manufacturing



# Pipeline construction work starting in August Work on Line 3 across the area starting this year

Continued from front

In recent years it has been running at roughly half its capacity, 390,000 barrels per day, due to Enbridge's self-imposed pressure reductions on the existing line.

With the new line, the pipeline will be able to handle 760,000 barrels per day, close to the original specification for the 1968 line.

"It is actually a replacement of our current Line 3, not an expansion," she said. It involves 18 new pump stations in Canada. Where feasible, those are at existing sites.

There will be three 375,000-barrel tanks built at Hardisty, Alta. Already, 400 kilometres of pipe have been put in the ground in Canada during the 2017 construction season.

The project's target in-service date is for the latter half of 2019.

Once the new line is completed and in service, Enbridge will begin decommissioning work on the old Line 3.

Bradbury said they will remove the oil and clean the pipeline.

The old line would be taken out of service and continue to be monitored by Enbridge.

"This is a fully unionized project," she said, noting that if anyone is seeking employment on the project, they should contact their local union hall.

The first five to seven months are the busiest, she noted, with up to 800 people working at a time per spread, and total work running for seven months to a year.

Bradbury explained that work crews, "need places to stay. There are no housing camps on this project."

She noted building a camp takes away

economic benefits from a community.

The workers make their own decisions where they will stay. Generally, that will be in or near the community where the field office is located. To get on a list, she recommended getting in touch with Enbridge via email at [projects@enbridge.com](mailto:projects@enbridge.com).

As the weather turns colder and campers are no longer sufficient, many workers will seek hotel or rental accommodations. Basement suites will fill up, she noted.

The average work day is from 7 a.m. to 5 p.m., which is sometimes extended by overtime. Crews work six days a week, Monday to Saturday. The bulk of the crew is bussed from the field office to the right-of-way.

Bradbury encouraged local businesses to make themselves accessible when the workers are in town.

As an example, she suggested, "These guys like to get up and go for a nice big breakfast, at 5 a.m."

She also added they like to, and due to environmental controls, often need to wash their trucks frequently. Therefore, car wash services will be in high demand.

"With one day off, most can't go home," she said. So there is often a desire to do recreational things nearby. However, if a business is closed on Sunday, they will miss out on that clientele."

At the June Moosomin Chamber of Commerce meeting, it was decided to encourage businesses to open late on Wednesday evenings to accommodate the crews.

The workers need access to laundry, groceries and banking, she explained. In the summer, their families will often come and stay with them, and they'll be looking for recreation on the weekend.

"The crew has very limited personal time," Bradbury said. So offering bag lunches, for instance, can go over well.

She alluded to the need to stay competitive on prices, noting the workers will be minding their dollars as there are not as many infrastructure projects for them to work on, due to the negativity towards pipelines. "They have to be selective on purchasing," she said.

Bradbury also mentioned local inclusion

and Indigenous inclusion in the project. There will be several Indigenous monitors on each spread, for instance.

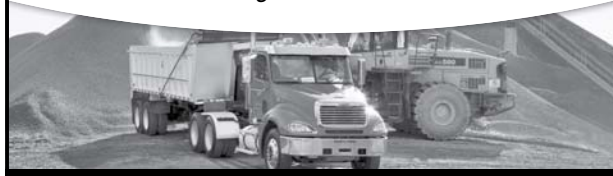
In questions from the floor, she was asked how long the influx would last. In response, Bradbury said five to seven months, with crews starting in small numbers at first, then rapidly building to hundreds within a few weeks.

"The biggest influx is the welding crew," she said.



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North Valley Credit Union is excited about the K3 Mosaic Mine expansion and the economic benefits it will bring to Esterhazy and District.

We appreciate the support we have received from those associated with the mining industry and from the community as a whole.





## Spring 2018 Mining, Energy & Manufacturing



# Trans Mountain pipeline will benefit Canada—at a very high price

Last week, Finance Minister Bill Morneau announced that the federal government will buy the Trans Mountain pipeline expansion project for \$4.5 billion. The government plans to construct the pipeline through a Crown corporation, with an expectation of selling it or otherwise transferring ownership in the future.

The project will nearly triple the capacity to move oil from Alberta's oil sands to a tidewater port in Vancouver, netting higher prices for Canadian oil and breaking our dependence on a single foreign buyer - the United States - for our oil resources.

Because of that single market, which buys our oil at a discount, Canada's energy sector will lose some \$16 billion in 2018 compared to selling oil into higher-priced markets.

The Trans Mountain expansion will change that dynamic. The Conference Board of Canada estimates the pipeline will create 53,000 jobs per year over in its first 20 years. It also estimates that federal and provincial governments would rake in \$18.5 billion over that time.

While the federal buyout might salvage some of the expected value of the project, the nationalization of the project is far from an ideal solution. It's an admission that Canada's regulatory approval process for major infrastructure programs is profoundly broken.

The plan turns what should have been a private project



Ken Green

-risking private funds to generate private earnings—on its head.

Instead, taxpayers will take the risk should the project's building costs exceed budget, and/or projected future earnings not pan out as expected. It's also unclear who will reap the benefits, as the government has not specified who will buy out the project once it's completed. Morneau mentioned the potential for First Nations to assume ownership or the Canada Pension Plan, but details were not offered.

So it's partially good news that the Trans Mountain expansion may actually be built. But again, the nationalization of the project sets a deeply troubling precedent.

Having Ottawa step in with taxpayers' money, essentially dropping all of the risk on the public, sends a terrible signal to private markets that might want to invest in

energy infrastructure in Canada. The message is that, like Kinder Morgan, a firm might propose a project, spend billions on it, fight for it for five years, get approval from one of the world's most rigorous environmental approval processes, face numerous legal and extra-legal hurdles to executing the project and still need to be bought out by the federal government.

Who would rationally think of investing their money in such a situation?

It's absolutely critical that Canada find a way to fix a badly broken regulatory approval system. While the pipeline expansion is needed, it would have been far better if the normal order of good governance had worked.

In a healthy regulatory system, a company proposes an activity, it's deemed safe by a reputable governmental entity, approved by the government and gets built.

That's how the Canada we live in got built. But that's not Canada today.

The Trans Mountain pipeline will certainly benefit Canada but it's a benefit with a very high price.

The precedent that nationalizing the pipeline sets will create dynamics that will ripple through Canada's economy.

But it's hard to see that any company will step forward to invest in Canada's natural resource sector now. We must do better.

*Kenneth Green is senior director of natural resource studies at the Fraser Institute.*



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Spring 2018  
Mining, Energy & Manufacturing



# June land sale brings in \$15 million

Saskatchewan's June public offering of Crown petroleum and natural gas rights held on

Tuesday, June 5 raised more than \$15 million in revenue for the province, as much as the last

three public offerings combined and the highest single revenue total since October of last year.

This brings the cumulative total raised from two sales so far in the 2018-19 fiscal year to more than

\$18 million.

The average price per hectare in Saskatchewan is currently \$725, the highest when compared to public offerings held to date in Alberta and British Columbia.

"Industry's investment in petroleum and natural gas rights in Saskatchewan is a good measure of the opportunity and potential that exists in our province's oil and gas sector," Energy and Resources Minister Bronwyn Eyre said.

"Dollars invested by this industry support Saskatchewan jobs, communities, and our province's economic future."

One exploration licence in southeast Saskatchewan received a bonus bid of \$10,511,566.


This parcel was purchased by Stomp Energy Ltd. and is prospective for multiple targets including the Ratcliffe Beds of the Madison Group and the Bakken, Torquay, and Red River Formations.

Forty parcels totalling 11,400 hectares were sold for \$3,454,719 in the Kindersley area.

These parcels are prospective for oil and gas in the Viking Formation, Mannville Group, and Bakken Formation.

Cougar Creek Land Ltd. bid \$608,948 to acquire a 243 hectare lease located south of Maidstone. This parcel is prospective for heavy oil in the Mannville Group.

The next public offering of petroleum and natural gas rights will be held on August 14, 2018.

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## Spring 2018 Mining, Energy & Manufacturing



# Saskatchewan mining facts

Saskatchewan is the largest potash producer in the world, accounting for approximately 28 per cent of total production in 2016, and hosting almost half of the globe's potash reserves.

Saskatchewan is home to the world's largest uranium mine and largest high-grade uranium deposits; it is the world's second-largest primary uranium producer, accounting for 100% of Canada's uranium and for more than 22% of global primary uranium production in 2016.

Saskatchewan has a variety of other minerals including: gold, base metals, clays, coal, diamonds, platinum group metals, sodium sulphate, silica sand and rare earth elements.

High-quality, extensive and easily accessible geoscience information. Online mineral deposit models can be found on the Saskatchewan Mining and Petroleum GeoAtlas.

Mineral dispositions can be acquired online through the Mineral Administration Registry Saskatchewan (MARS) system.

Sales: the value of mineral sales was \$6.4 billion in 2016. Natural Resources Canada (NRCAN) estimates that Saskatchewan accounted for 14.4% of national sales value, fourth

highest in the country.

Second in the world for mining investment attractiveness Fraser Institute, Survey of Mining Companies 2017.

In 2016, Canada's leading mineral for the value of sales was potash, valued at \$4.2 billion. All of Canada's operating potash mines are located in Saskatchewan.

Exploration Expenditures: A survey conducted by the Ministry of the Economy showed that in 2016,

\$199 million was spent on exploration and development programs compared to: \$211 million in 2015, \$216 million in 2014, \$236 million in 2013, and

\$325 million in 2012. Exploration spending continues to be well above historic averages, and it is estimated that \$177 million will be spent in 2017.

Mining Capital Expenditures: NRCAN reported that Saskatchewan continued to lead all provinces in 2016, with intended capital investments in the mineral extraction sector, representing nearly 26% of national expenditures.

Technology: Saskatchewan mines feature leading-edge technology, developed and manufactured in the province such as: continuously

running machinery and remote-controlled underground mining equipment, artificial ground freezing and state-of-the-art tailings management facilities.

Potash: Saskatchewan has exceptionally large, high-quality deposits, low production costs and a favourable regulatory regime have resulted in the world's largest potash industry. There is significant capacity expansion to existing mines underway, in addition to the commissioning of the province's first new mine in over 45 years.

In 2016, Saskatchewan produced 10.9 million tonnes of K<sub>2</sub>O with a sales value of \$4.2 billion. The Saskatchewan potash industry is nearing the completion of expansions valued at \$13.5 billion, which has substantially increased productive capacity in preparation for continued growth in the market. 'Greenfield' development includes a new potash mine by Germany's K+S Potash Canada, and other companies, such as BHP Billiton, Yancoal, JSC Acron and Rio Tinto, are evaluating projects for new mine development.

By conservative estimates, Saskatchewan could supply world potash demand at current levels for several hundred years.



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## Spring 2018 Mining, Energy & Manufacturing



# Kitchen says pipeline purchase ridiculous

BY KEVIN WEEDMARK

Souris-Moose Mountain MP Dr. Robert Kitchen says that, while he believes the government purchase of the Trans-Mountain Pipeline will ensure the pipeline expansion to the west coast moves forward, he thinks it is ridiculous that buying a pipeline is what the federal government has to do to ensure it proceeds. "It provides some confidence in the industry, which has been lacking, but on the other hand, it's using your and my taxpayer dollars to do this," Kitchen told the World-Spectator Thursday.

"And by taxpayers' dollars, we're talking \$4.5 billion. It's frightening to see that they are nationalizing part of the oil industry.

"Here we are, they are going to pay for Kinder Morgan to make sure the Trans-Mountain Pipeline goes ahead. Why would they not do the same for Energy East. They did everything they could to make sure that pipeline didn't get built, and yet they can turn around and pay for this one to get built. It's appalling," he said, the anger evident in his voice.

"They keep saying they support the oil industry but deep down I don't see that. I see them doing this as a stopgap measure."

Kitchen expects costs to escalate.

"It's \$4.5 billion to buy the pipeline, and that's just to buy it," he says. "Kinder Morgan wasn't asking for it to be sold. Kinder Morgan was going to build this pipeline without it costing the taxpayers anything. Now we've paid to buy it, and building it is going to cost—according to Kinder Morgan, which is a private company—is going to cost \$7.4 billion. Now the government has to pay for building that. I do not see—now that the government has their hands on this, because they're creating a Crown corporation, they're going to create a whole lot more administrative costs—I do not see how they're going to build this thing for that price. It's going to be even higher. They're not telling Canadians that, not to mention the fact that they're going to then try to sell it.

"People know that they want to sell it, and they need to sell it by the next election, so it won't be going for a high price.

"For the last two and a half years that this government has been there, there's been no confidence in the oil industry. I don't totally believe this is going to build that confidence, but I hope it's a good step forward. From that point of view, I look at the oil industry and the impact that's going to have on my constituents and the people

who work in the industry. That's going to be helpful for them.

"When I've talked to them—and I've had a lot of calls and a lot of emails—on the one hand they like that idea. On the other hand they also look at it as this is taxpayers' money, and that's \$4.5 billion that's now going to be added to our national debt, and that doesn't even include, as I said earlier, the cost of ac-

tually building this pipeline.

"It's going to be a huge addition to our national debt, and who's eventually going to pay for that?"

He said a Conservative government would have a different approach to pipelines.

"We've talked all along about being supportive of the oil and gas industry and making certain that the framework is in place

for them to compete fairly. That's all they're asking for. I anticipate that we will see that. I hope that we will see TransCanada step forward with Energy East again and say we had a proposal, and let's talk about the best way to get this done."

Dr. Robert Kitchen



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# Spring 2018 Mining, Energy & Manufacturing



## SMA backs province on carbon tax

The Saskatchewan Mining Association (SMA) supports the Government of Saskatchewan action asking the Saskatchewan Court of Appeal to answer the question on the constitutionality of the legislation the federal government has introduced to impose a carbon tax on the province.

While the Saskatchewan mining sector is a very minor contributor of total provincial GHG emissions (3%), it is very important for our sector to get clarity on this question, given the significant impact it will have on mining operations.

The federal Greenhouse Gas Pollution Pricing Act (GGPPA) as proposed would result in costs to the Saskatchewan mining industry in the order of hundreds of millions of dollars over the first five years that the Act is in force.

The Saskatchewan mining sector is particularly sensitive to a price on carbon as it represents an additional direct cost for producers that international competitors aren't paying. "Ensuring the mining sector remains globally competitive is vitally important to contributing to Saskatchewan's quality of life," said Pam Schwann,

SMA President. Saskatchewan mining companies are already global leaders in the management of GHG emissions and as a source of clean baseload power, uranium from Saskatchewan mines plays a significant role in reducing global GHG emissions. "We need to be mindful that as we work to reduce GHG emissions, mining investments and jobs are not being exported to international jurisdictions such as Russia and Africa. These competitors do not have the robust environment and safety regulatory framework that exists in Saskatchewan and they do not pay

a carbon tax."

The SMA encourages the federal government to work closely with the Government of Saskatchewan to come to an arrangement whereby Saskatchewan's Climate Resiliency Plan to address climate change would be "accepted" by the federal government. Schwann says, "Until the Court has provided clarity on the question of the constitutionality of the federal legislation, we ask that the federal government delay the implementation of the Greenhouse Gas Pollution Pricing Act".



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## Spring 2018 Mining, Energy & Manufacturing



# Pipeline decision is Trudeau's folly

Ottawa will buy a struggling oil pipeline project for \$4.5 billion in a bid to save it. The politics are even more bizarre than the economics.

After personally killing the Northern Gateway pipeline and arbitrarily changing the rules which caused the cancellation of Energy East, Prime Minister Justin Trudeau naively thought that he could do two things at once, repeatedly chanting "the economy and the environment go hand-in-hand."

As he encouraged virulent anti-oil carbon activists who heard him muse on "phasing out the oil sands," at the same time Trudeau promised the energy sector to "get our resources to market, and yes, that includes our oil sands fossil fuels, in a responsible, sustainable way."

Trudeau's quid pro quo was always to build Kinder Morgan's Trans Mountain pipeline extension, an 1,150 km, \$7.4 billion project from Edmonton to Burnaby, following the same route as the original 60-year-old Trans Mountain line.

For Trudeau, it would be so easy—play both sides, take some selfies, do a bit of virtue signalling, even impose 157 new conditions on Kinder Morgan (making it look like he was being more rigorous with Big Oil) and then everything would come together.

Trudeau's calculus was that eco-activists, mollified by his carbon taxes and the death of two pipelines, would give the PM a pass on Trans Mountain. On the business side, a weary and pummeled energy industry would at least be thankful for one remaining pipeline and the vital



John Gormley

access to tidewater it would bring for oil exports.

But life doesn't work that way. Activists don't take yes for an answer. And they don't settle for partial victories. For the crazy carbon-free crowd it's all or nothing.

Trans Mountain has been in serious trouble for months, stalled by obdurate anti-oil activists who ignore regulatory decisions and the rule of law. And they've found a home in BC's new NDP-Green provincial government and certain municipalities and Indigenous groups.

For any sensible investor the completion risk was too great.

In the past few months, rather than assert federal constitutional jurisdiction over the pipeline by passing legislation setting out Ottawa's paramountcy, Trudeau did not want to alienate his green leftwing base of Lower Mainland voters in B.C. So, the strategy was to keep talking and hoping the zealots would climb down.

Every completion risk that faced Kinder Morgan still

exists today with Trudeau's pending Crown corporation pipeline company—frivolous and delay-motivated litigation, dogmatic provincial and local politicians and activists prepared to do anything to stop the pipeline.

Whether a Crown corporation can buy assets for \$4.5 billion and then construct a pipeline with an all-in price of \$7.4 billion will remain to be seen. But, who cares? It's only our money. The same thought resonates on how taxpayers will emerge under Trudeau's exit sale strategy.

At a retail political level, Trudeau's pipeline gambit is stupefying. At the outset, this pipeline nationalization is the policy equivalent of "you broke it, you buy it". There's no big win and even in the heart of the oil patch this will not gain Trudeau one single vote.

But on the leftwing, anti-oil flank, Trudeau's friends he was so afraid of offending are now seeing their tax dollars being used to buy the very thing that defines their activism: an oil pipeline. You can hear the rage from here.

Radical leftist and Greenpeace Tzeporah Berman tweeted "those of us who knocked on doors for Justin Trudeau will not forget." And, she ominously added, "all hell is about to break loose in British Columbia."

Initial thought for a 2019 Election slogan: "Harper was right—Trudeau really wasn't ready."

*John Gormley is a broadcaster, lawyer, author and former Progressive Conservative MP whose radio talk show is heard weekdays from 8:30 am – 12:30 pm on 650 CKOM Saskatoon and 980 CJME Regina.*

## SaskPower encouraging renewables

<sup>ESP</sup> Continued from page 21

Jackle said the net metering and rebate programs will help SaskPower reach its goal of 50 per cent renewable generation by 2030.

"This program is part of SaskPower's goal to increase use of renewable energy sources," he said. "We definitely acknowledge that there's a growing interest in this technology. When we're looking ahead to our 2030 goals, by 2030 we're committed to decrease the amount of greenhouse gases we're producing by 40 per cent from 2005 levels. To do that, we're looking to increase the amount of renewable gen-

eration capacity from about 25 per cent now to about 50 per cent by 2030. The biggest component of that is the amount of wind energy that we're looking to add. By 2030 we're looking to bring the amount of wind capacity on our grid up to about 2,100 megawatts in total. That's adding about 1,900 megawatts of wind altogether. In general, our entire capacity right now is about 4,500 megawatts across the province. By 2010 we estimate this will be about 7,000 megawatts and an increase in wind is going to be a big part of that."

SaskPower is looking to add utility-scale solar generation to its system as well.

"When it comes to solar power we do intend to work more solar on to the grid and we'll be watching very carefully to see, on a utility scale, how the price of solar will continue to fall. This is something we're always keeping an eye on.

"Wind is something that we've seen very low prices achieved when looking at the competitive process. Utility-scale solar is a newer technology than wind, and in terms of producing power it has been more expensive than other options, so it is still a more expensive option than wind power, especially on a utility scale."



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The government's Mineral Development Strategy is designed to encourage the mining industry to conduct more exploration in Saskatchewan and specifically, to take advantage of significant, unrealized base metal potential in the Creighton-Denare Beach area. This year also marks the 70th anniversary of the Saskatchewan Geological Survey, which has produced quality data on the province's geology and economic resource potential since 1948.

The value of Saskatchewan's mineral sales for 2017 was \$6.6 billion. The province remains the world's leading supplier of potash and the second-largest producer of primary uranium. Saskatchewan is currently ranked second in the world, and first in Canada, by the Fraser Institute of 91 global jurisdictions for mining investment attractiveness. The Mining Journal—one of the industry's most established international publications—recently ranked Saskatchewan number one out of 85 jurisdictions for favourable investment risk.

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## Spring 2018 Mining, Energy & Manufacturing



# Work continues on proposal for solution mine

Canada Golden Fortune Potash Corporation (CGFPC) is proposing to develop a new one million tonne per year greenfield solution potash mine south of Grenfell and Broadview.

Solution mining will be used to extract potash from a depth of approximately 1,600 metres. Solution mining uses hot water or a brine solution to dissolve underground water-soluble minerals and extract the solution from the ground via large diameter wells. The dissolved potash is then transported to the surface for processing to crystallize out potassium chloride.

If the project is approved, construction is expected to take approximately three years to complete.

World-Spectator editor Kevin Weedmark spoke with Brad Schiele, a communications consultant working with Canada Golden Fortune Potash Corporation.

### Where is the project right now in the permitting process?

The project is still in the environmental assessment stage. We're just trying to wrap up the EIS (Environmental Impact Statement) report and submit it in June of this year. Once that goes into the Ministry of Environment it can take up to three to six months to hear back from them, and whether it be approval right away, or if some studies need to be looked at again, that is generally the scope of how those things work.

### Is that the last part of the process? Once that is approved can Canada Golden Fortune Potash move on with construction?

Yes that's a major step, the environmental approval, and then of course you still need construction permits to go ahead. Then anything that branches off also has an environmental assessment part, like the water through SaskWater and utilities through SaskPower.

### Where is the company at with its internal feasibility studies?

Currently at the stage it's at there has been a pre-feasibility study completed and a portion of the feasibility study has been completed, too. One of the major factors is environmental approval. That is a major milestone that needs to be reached before a complete feasibility study is conducted.

### If the environmental impact statement is approved and everything goes as well as it could, what time frame would we be looking at for start of construction?

If everything went perfectly, if you drove down a street and hit every green light possible, the earliest work on road upgrades or access roads would basically be a year from now—spring or early summer of 2019.

### Give me an idea of the scope of this project. How many construction positions would there be? How many permanent positions would there be?

During construction a daily average would be approximately 600 people. At peak



Golden Fortune Potash reps speaking with people at a recent open house in Broadview.

periods during construction it would be up to 1,200 individuals on site. Full time employees, once we're into operation, it's approximately 165 full time employees directly employed by the company.

### Are there any sort of ancillary businesses anticipated with this mine? I see gypsum is one byproduct of the mining process. Are there secondary businesses that could be potentially be developed in association with this mine?

It's possible. CGFPC is very forward thinking about the gypsum and stuff like that. We're at a really early stage, though, to be talking about the byproducts. Now we're at a permitting stage. If we can make it to that next step, we would love to look at other spinoffs, especially with the tailings, rather than it just sitting there as a byproduct. If it can create other economic opportunities and create jobs, we would be all for that, but we're at a stage where we're focusing on getting approvals before anything else.

### Once this mine is operational, would the potash go into the general market or does Golden Fortune have some companies that they are anticipating to supply?

Nothing is formalized. When we're in a project like this we do talk to potential buyers and try to understand the market demand. At this stage, we would probably look at the global market, and if there are some local markets that can fill orders we would look into that. Primarily as a scope as a whole it would be global markets—the Asia, Malaysia, Brazil markets.

### If people want to see this project move forward, is there anything people can do to let the powers that be know they are in fa-

vor of this potash mine? serve the mine, whether that be electricians and mechanical contractors to local grocery stores. That is a great question, though. To be for the project is very important. The Environmental Impact Statement, when it goes to the Ministry of Environment, they release it for public review and it goes out to the public for 40 days. If people did review it and provided positive feedback to the ministry during that public review, that would be fantastic. That would be a way of showing their support

### What kind of reaction has there been at the open houses? What kind of feedback have you received?

In general it's been very positive. People are interested in the project and they understand the community investment that comes from projects like this, as well as the economic and social benefits from it. But there have been some questions related to resources and general environmental impacts. I think we've done a very good job at being up front with people. Generally it's more questions than concerns and understanding the regulatory process and the studies that we do to mitigate these types of issues. It has been well understood in my opinion.

### What happens with feedback from meetings like that? Does it get submitted to the government?

They all get recorded, as does our response to what we have to all the general questions. From open house one to the end of open house 15, there are probably 10 questions that repeatedly come up and we record each new one, but we don't record each if it's the same questions over and over. But the general questions are all recorded, and the replies to them are part of the community engagement, and that is a section within the environmental impact statement.

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Golden Fortune Potash reps speaking with people at a recent open house in Broadview.

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## Spring 2018 Mining, Energy & Manufacturing



# Priming the pump of bad incentives in Canada

The nationalization of a project with massive profit potential like Trans Mountain is an admission that Canada's regulatory system is badly—if not entirely—broken

The decision to nationalize the Trans Mountain pipeline is not a victory, it's a failure.

Back in April, Kinder Morgan announced it was halting all "non-essential" operations on its Trans Mountain expansion pipeline project pending an establishment of certainty that the project would continue despite entrenched opposition by the British Columbia government.

In a news release on April 8, Kinder Morgan CEO Steve Kean said, "If we cannot reach agreement by May 31, it is difficult to conceive of any scenario in which we would proceed with the project."

On Tuesday, just two days before Kinder Morgan's drop-dead date for certainty, Finance Minister Bill Morneau announced that the federal government will buy the project outright for \$4.5 billion. The government plans to manage the construction of the pipeline through a Crown corporation, with an expectation of selling it or otherwise transferring ownership of the pipeline to the private sector in the future.

This announcement will certainly come as good news for some people: oil producers, construction companies, skilled workers and governments who will see revenues from oil sales grow with added production.

But the nationalization of a project with massive profit potential is an admission that Canada's regulatory system is badly—if not entirely—broken. After a five-year (or longer) regulatory assessment to ensure the protection of Canada's environment, Kinder Morgan spent \$1 billion and still faced months to years of delays due to court action and social protests.

The federal government still faces obstacles: B.C. Premier John Horgan has said the nationalization doesn't allay his concerns over the pipeline and he will continue his legal campaign to obstruct it.

Aboriginal groups and environmentalists who oppose the pipeline have also said they will continue to oppose it.

The signal this sends to potential investors in Canada

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Ken Green

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While the federal buyout might salvage some of the expected value of the project, the nationalization of the project is far from an ideal solution. The federal proposal turns what should have been a private project—risking private funds to generate private earnings—on its head.

Instead, taxpayers (whether they oppose the pipeline or not) will take the risk of failure should the project's building costs exceed budget, timelines drag out and/or projected earnings not pan out as expected.

It's also unclear who will reap the benefits, as the government has not specified who will buy the project while it's being built or once it's completed. Morneau mentioned the potential for First Nations to assume ownership or the Canada Pension Plan, but details were not offered.

Nor do we know how taxpayers will be repaid for this new "investment."

It's absolutely critical that Canada finds a way to fix a badly broken regulatory approval system. While the Trans Mountain expansion project is needed, it would have been far better if the normal order of good govern-

nance had worked.

In a healthy regulatory system, a company proposes an activity, it's deemed safe by a reputable governmental entity, approved by the government and gets built.

We need to get back to that formula, for the sake of Canadians.

*Kenneth Green is senior director of natural resource studies at the Fraser Institute.*



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